

Internet Technology and eBusiness Consultant

- Contributed to the launch of hundreds of Web sites including large-scale multi-million dollar initiatives.
- Skilled at analyzing struggling projects, creating new action plans and prototypes, obtaining stakeholder buy-in, managing design and programming staff to meet goals, and testing.
- Won new business through participation in presentations and pitches and client relationship management.
- Employed hands-on technical experience and broad-based knowledge of information systems to discover solutions to organizational challenges.
- Transformed business processes, utilizing Internet technologies, to improve sales, customer relations, and internal communication.
- Demonstrated competencies; Project Management, Applications Development, Information Architecture, Team Building, Leadership, Resource Management, Analytical Thinking, Prototyping, Writing, Presentations, Client Service. Problem Solving, and Employee Training and Development.

Technical Skills

Web Languages	HTML, DHMTL, JavaScript, Cascading Style Sheets, XML/XSL
Server-Side Scripting Languages	Cold Fusion, PHP, ASP
Operating Systems	Unix/Linux, Windows 95/98/NT
Internet Applications	Macromedia, Hometown, Cold Fusion Studio, Netscape Navigator, Internet Explorer, DSM (content management), FTP, shell clients, email
Applications	Adobe, PhotoShop, MS Office, Adobe Illustrator, MS Project
Database	Oracle

Experience

CJ's Web Services (www.cjs-services.com), Kansas City, Missouri 1999 - Present

Manager Site Building (2001 - Present)

Senior Site Builder (2000-2001)

Site Builder (1999-2000)

Assumed increasingly responsible positions for this start-up product and services Web development company with 70 employees. Managed up to 12 staff to translate graphic designs into Web sites and ensure quality/integrity of the client-side code. Accountable for hiring, training, reviews, termination, resource allocation, budget management, and client service. Assisted the sales force in finding new business and writing proposals.

- Increased team's ability to meet project objectives by introducing development methodologies.
- Implemented a Quality Assurance and documentation process to track approvals and notes at each stage of a project, resulting in increased controls and easier project reviews.
- Initiated and developed a departmental Intranet, decreasing the need for meetings and increasing understanding of the relation of projects to events and directions in the industry.
- Developed a process that reduced project estimation and pricing time by approximately 50%.

CJ's Web Services (Continued)

- Prevented the loss of millions of dollars of business from two clients through meetings and training.
- Spearheaded company's policy for supporting Netscape Navigator 6 in other Web technologies.
- Turned around a struggling multi-vendor, multi-million dollar project to build a loan trading application.
- Trained Fortune 100 clients in Hong Kong, Tokyo, and London before launching their global Intranet and wrote training documents.
- Designed and implemented an interface that translated a dot-com CD warehouse's transaction data into a verity of daily financial reports.

Tech Systems Development Center, Kansas City Missouri

1995 - 1999

Launched multiple Web sites for this retail operation. Accountable for the client consulting, user-interface development, and Web site design/production.

- Devised a series of questions to help define project requirements.
- Implemented one of Amazon.com Associates bookstores for a fiction author.

Education

Bachelor of Arts, University of Missouri Kansas City (umkc.edu)

Concentration in Computer Science